

London Ind. New Business, T-019 Ind. Retirement and Investment Services, T-424
Regina Ind. Client Service, CLP-5
Montreal ☐ Ind. Client Service, Suite 540 ☐ Ind. Retirement and Investment Services, R5301

Politically exposed person (PEP) determination

and/or Head of an international organization (HIO)

When to complete this form

Insurance products:

This form must be completed for each **applicant**, **owner**, **policy holder or account holder and person who is paying** an initial scheduled payment of \$100,000 or more, or an unscheduled payment of \$100,000 or more into any of the following products, or as an additional contribution to a:

- Non-registered investment savings policy
- Non-registered deferred or immediate payout annuity
- Life insurance policy

Instructions for the applicant/owner/policy holder/account holder/payor:

- 1. If there is more than one owner and/or person making payments, each must complete their own form.
- **2.** Return this form to your advisor.

Instructions for the advisor:

- **1.** Review the recorded information for accuracy and correctness, and complete section 6.
- 2. Send this form to the appropriate terminal number at head office.

1. The person to be determined (the applicant, owner, policy holder, account holder or payor)

Complete this section for each person that is an applicant, policy holder, account holder or payor.

Name (first, middle, last)	Application/policy/contract/client ID number		

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2. PEP and/or HIO question

To the best of your knowledge, were or are you, or any family member, and/or close associate, and/or a person	
on whose behalf you are making a payment, a politically exposed person (PEP) and/or a Head of an international	al
organization (HIO)? Review the tables below to help answer this question.	

☐ Yes☐ No, go to Section 5

2.1 Type of relationship

Family member	Close associate
Yourself	A person closely associated, for personal or business
Spouse: includes a common-law/de facto partner, civil union (QC), and domestic partner (NS)	 reasons, such as, but not limited to the following: Business partners with, or who beneficially owns or controls a business with, a PEP or HIO
Children: includes biological and adopted children	,
Parents: includes biological and adoptive parents	In a personal relationship with a PEP or HIO
Parents-in-law: includes those of common law/de facto	Involved in financial transactions with a PEP or HIO
partners, civil unions (QC), domestic partners (NS)	Prominent member of the same political party or union as a PEP or HIO
Brothers and sisters: includes biological, half, and	
adopted siblings	Person serving as a member of the same board as a PEP or HIO
	Person closely carrying out charitable works with a PEP or HIO
	Other relationship (specify in Section 3)

2.2 Politically Exposed Person (PEP) - positions held in or on behalf of a state

Domestic	Foreign		
Governor General, Lieutenant Governor or head of	Head of state or government		
 government Member of the Senate or House of Commons or member 	Member of the executive council of government or member of a legislature		
of a legislature	Deputy minister or equivalent rank		
Deputy minister or equivalent rank	Ambassador, or attaché or counsellor of an ambassador		
Ambassador, or attaché or counsellor of an ambassador	Military officer with a rank of general or above		
Military officer with a rank of general or above	President of a state-owned company or state-owned		
President of a corporation that is wholly owned directly by	bank		
Her Majesty in right of Canada or a province	Head of governmental agency		
Head of a government agency	Judge of a supreme court, constitutional court or other		
Judge of an appellate court in a province, the Federal	court of last resort		
Court of Appeal or the Supreme Court of Canada	Leader or president of a political party represented in a		
Leader or president of a political party represented in a	legislature		
legislature	Holder of any prescribed office or position		
Holder of any prescribed office or position in Canada			
Mayor			

2.3 Head of an International Organization (HIO)

A head of an international organization that is established by the governments of states, or the head of an institution established by any such organizations (e.g., United Nations, NATO, UNICEF, etc.)

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3. PEP/HIO identity informati	on				
Politically exposed person or he	ad of an international organiz	ation			
Name (first, middle, last)					
Office or position title (if more than or	ne, list most recent)	Time period	d the office or position title was held		
Organization name		Country or jurisdiction where position held			
Type of relationship (from Section 2.1) to applicant/owner/policy holder,	account hol	der/payor		
Identify additional persons by proand attach to this form. Include the account holder or payor names, significant to the account holder or payor names, significant to the second to the	application/policy/contract/clie		e table above on a separate page ber and the applicant/policy holder/		
4. Original source of funds u	sed to make the payment				
Provide the original source for the	e payment (select all that app	oly)			
☐ Salary or earned income	☐ Inherited funds				
☐ Borrowed funds	☐ Sale of physical property	Sale of physical property or business			
☐ Gifted funds	Other (specify):				
5. Declaration of applicant/po	olicy holder/account holder	r/payor			
By signing below, you confirm the To the best of your knowledge, you		statements	given are complete and true.		
Signature X			Date (dd/mmm/yyyy)		
6. Signature of advisor ¹					
By signing below, you confirm the To the best of your knowledge or be		ers and sta	tements given are complete and true.		
Name	-		Advisor code		
Signature			Date (dd/mmm/yyyy)		

¹In Quebec, advisor refers to a financial security advisor for individual insurance policies.